



STAFF REPORT

DATE: May 24, 2021
TO: Sacramento Regional Transit Board of Directors
FROM: Carmen Alba, VP, Bus Operations
SUBJ: APPROVE SOLE SOURCE PROCUREMENT AND AWARD CONTRACT FOR CAMERA EQUIPMENT AND INSTALLATION FOR ELK GROVE ANNEXATION TO SEON DESIGN (USA) CORP.

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

Approving a Sole Source Procurement and award of a Contract to Seon Design (USA) Corp. will allow for the upgrade of the Sacramento Regional Transit District (SacRT) Elk Grove fleet of fifty-six (56) transit vans and buses to Seon-Safe Fleet Transit Surveillance Systems.

FISCAL IMPACT

The fiscal impact of the video surveillance equipment and installation costs will be \$298,790 in FY 2021 and is included in the approved FY 2021 Operating Budget.

DISCUSSION

Since 2001, SacRT standardized its transit camera and video surveillance systems and utilized the Seon Mobileview mobile video surveillance and fleet management solutions in its buses and light rail vehicles. In 2020, SacRT awarded a contract with Seon for transit camera and video surveillance and installation services for the SacRT GO Paratransit Services fleet for 120 cutaway vehicles. The Seon transit camera and video surveillance system is the standard transit camera and video surveillance system deployed throughout SacRT for both bus and rail operations.

RESOLUTION NO. 21-05-0062

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

May 24, 2021

APPROVE SOLE SOURCE PROCUREMENT AND AWARD CONTRACT FOR CAMERA EQUIPMENT AND INSTALLATION FOR ELK GROVE ANNEXATION TO SEON DESIGN (USA) CORP.

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, pursuant to Section 1.405.B.1 of the Procurement Ordinance, a sole source procurement of supplies is permitted upon a determination that the supplies can be provided only by one firm and that efforts to seek competition would be futile; and

THAT, Seon Design (USA) Corp. is the sole supplier of the proprietary Mobileview camera and recorder systems that are used on the SacRT's bus and light rail systems; and

THAT, the Contract for Installation and Camera Equipment for Elk Grove Buses between Sacramento Regional Transit District, therein referred to as "SacRT," and Seon Design (USA) Corp., therein referred to as "Contractor," whereby Contractor agrees to provide camera equipment and installation for a total of 56 buses, as further specified, for an amount not to exceed \$298,790.00, plus applicable sales tax, is hereby approved.

THAT, the General Manager/CEO is hereby authorized and directed to execute the Contract.

STEVE MILLER, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary