

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
5	04/08/13	Open	Action	03/18/13

Subject: Awarding a Contract for Security Guard Services to G4S Secure Solutions (USA) Inc.

ISSUE

Whether or not to award a Contract for Security Guard Services to G4S Secure Solutions (USA) Inc.

RECOMMENDED ACTION

Adopt Resolution No. 13-04-____, Awarding a Contract for Security Guard Services to G4S Secure Solutions (USA) Inc.

FISCAL IMPACT

Budgeted:	Yes	FY 2014:	\$ 4,118,064.20
Budget Source:	Operating	Next FY:	\$ 4,139,173.86
Funding Source:	Local	Annualized:	\$ 4,139,166.02
Cost Cntr/GL	CC 36, GL 630045	Total Amount:	\$ 12,417,498.06
Acct(s):			
Total Contract:	\$ 12,417,498.06		

DISCUSSION

On November 12, 2012, the RT Board authorized solicitation of proposals for security guard services. Guard services are employed by RT primarily to monitor activities at light rail park-and-ride stations, on trains operating at night, and to perform additional security services as needed.

Staff released the RFP on November 16, 2012, advertised the solicitation in publications of general circulation and posted on RT's website under Contracting Opportunities. Forty-four firms received the RFP. In response, RT received 13 responsive proposals on January 4, 2013 from: ABC Security Service, Inc.; ABM Security Services; All Nation Security Services, Inc.; Allied Barton Security Services; Command Security Corporation; Cypress Private Security; G4S Secure Solutions (USA) Inc. (G4S); Inter-Con Security Systems, Inc. (Inter-Con); National Security Industries & Services; RMI International, Inc.; Securitas Security Services USA, Inc.; U.S. Security Associates, Inc. and Universal Protection Service. Non-responsive proposals were received from BMT International Security Services (BMT) and Nu-Way Security & Investigative Services, Inc. (Nu-Way). The proposals from BMT and Nu-Way were deemed non-responsive for failure to adhere to the proposal requirements.

After review and scoring of the proposals, two firms scored in the competitive range and were invited to oral presentations that were held on January 30, 2013: G4S and Inter-Con. Oral presentations were a final opportunity for firms to emphasize the depth of their experience.

Approved:

Presented:

Final 04/02/13

General Manager/CEO

Chief Operating Officer

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April

8,

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The following represents the final ranking in the selection process after the application of Small Business Enterprise (SBE)/Local Business Enterprise (LBE) preference points:

Firm	Total Points
G4S	627
Inter-Con	500

RT established a 10% point preference to Proposers meeting the 25% SBE participation goal and a 10% point preference to Proposers meeting the Local Business (defined as a business located within Sacramento, El Dorado, Placer, Sutter, Yolo or Yuba county) participation goal for this Contract. Proposers that were eligible for both preferences received a 20% preference. G4S received a 10% point preference for LBE and Inter-Con received a 20% point preference for SBE and LBE.

The Evaluation Committee consisted of: Mark Sakauye, Security Administrator; Doug Voska, Police Sergeant; Mark Greenlee, Lieutenant; Ed Scofield, Director, Project Management; Lynn Cain, Director, Facilities; and Chris Uchman, Transportation Superintendent – Light Rail. The Selection Committee determined that G4S’s proposal was the most advantageous proposal for security guard services for RT. The Selection Committee felt that G4S demonstrated that it has more relevant transit light rail experience than any other proposer.

G4S clearly understands RT’s mission, and is familiar with the challenges, roles and responsibilities of transit security. G4S has learned much from their experience with RT over the past several years and values its relationship with RT. The project manager has been RT’s account representative since 2005 and is well experienced, creative, innovative and has implemented successful practices such as issuing parking citations, bicycle patrols at park and ride lots and has provided other helpful improvements. G4S fully understands the idiosyncrasies of public transit including laws and regulations. G4S has been a great partner with RT and has been responsive to all of RT’s needs.

Staff recommends the Board award the contract for security guard services to G4S Secure Solutions (USA) Inc. for an amount not to exceed \$12,417,498.06. The contract is effective July 1, 2013 for a length of 3 years, with the possibility of 2, 1 year extensions.

RESOLUTION NO. 13-04-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

April 8, 2013

AWARDING A CONTRACT FOR SECURITY GUARD SERVICES TO G4S SECURE SOLUTIONS (USA) INC.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract between Sacramento Regional Transit District, therein referred to as "RT," and G4S Secure Solutions (USA) Inc., therein referred to as "Contractor," whereby Contractor agrees to provide Security Guard Services, as specified, for an amount not to exceed \$12,417,498.06 is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

PATRICK HUME, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary